

# Guidelines



The Laive brand is one of our most important assets. It symbolizes who we are and how we differ. Clearly articulating and establishing a consistent, compelling brand identity will distinguish us from our competitors. And help us build our business.

This brand guide is an essential tool for anyone working on or with the Laiye brand. It sets the expectations for the experiences and relationships we seek to create and provides guidance on how Laiye should be presented to the world at large. It assures that everything we do is at the highestlevel quality. And will have the greatest impact.

The goal of this document is to create consistency in all messaging to help build the Laiye brand and generate demand for our products and services. The more consistent we are in tone, appearance, and message, the more effective we will be.

The Laiye Brand Guide will help Laiye management, marketers, designers, writers, and communicators understand the nature of our brand and utilize a common voice when presenting our brand.

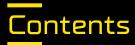
# **Competitors can copy what we do.** They can copy what we say.

# But they cannot be who we are.









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# **D1** Brand Idea



# The Laiye story is one of achievement, betterment, innovation, and potential realized.

We envision a world where businesses and people are transformed by the power of intelligent automation, by AI-powered software robots. Our mission is to make that vision a reality. To improve business performance and people's lives, to help them do better and be better.

We help business and people achieve their full potential. Our intelligent automation products and services optimize the human-robot collaborative alliance with sophisticated, dynamic, productivityenhancing digital "workforce solutions". We deliver advanced, leading-edge products and solutions to help businesses become more efficient, effective, agile, and successful. And to free people to focus on meaningful, innovative, mission-critical initiatives.

# Laiye. Do Better. Be Better.



Brand Guidelines

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# **D2 Brand Voice**



# Brand Voice

# Persona

Our primary brand persona is dynamic and imaginative (we bring innovation, creativity, and energy to everything we do).

We are quietly confident (we do not brag; we are not arrogant). We are resourceful and unrelenting (we leave no stone unturned in our quest to help our customers succeed). And above all, we are collaborative (we are partners with our customers; we act as part of their team).



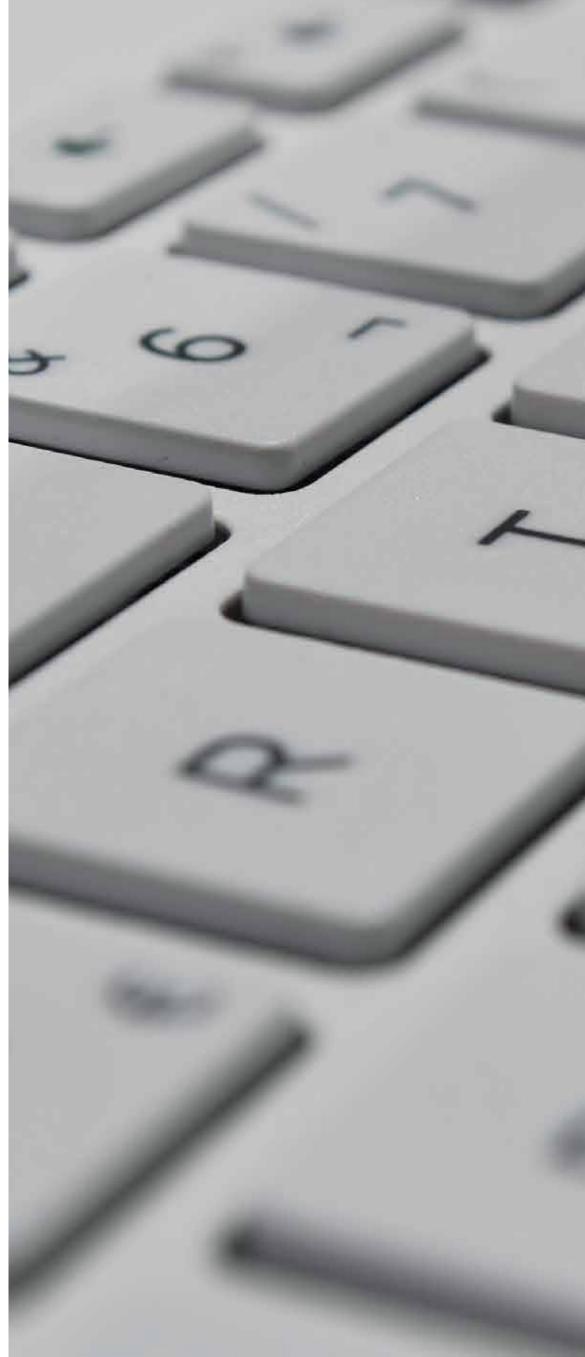


# Brand Voice

Our verbal and written voice is vibrant and energetic, imaginative, and inventive.

We are enthusiastic and spirited, dedicated to helping our clients succeed. We are creative, resourceful, and innovative in our pursuit of ever-better products.

# Verbal/Written Voice





# **Brand Voice**

**Visual Voice** 

Our visuals match the core of our brand idea and link closely with our verbal and written voice.



Brand Guidelines

# BOLD/CONFIDENT ENERGETIC /// ENTHUS ASTIC AUTHENTIC











# Primarų Logo

### A bold, confident statement

The Laiye logo is the primary identifier of our brand and our products and services. It reflects and reinforces our mission, positioning, and promise. It invigorates our brand. It sets us apart from our competition. It works across all media.

Our brand name is expressed in a unique, powerful, self-assured typeface. The yellow bars over and under the A and I in our logo highlight, focus on, and leverage our core attribute...Al, Artificial Intelligence, which is the heart and soul of Laiye. They add emphasis and structure to the logo and its meaning.

Primary Logo / White Background

Reverse Primary Logo / Dark Background



Yellow Primary Logo / Black Background



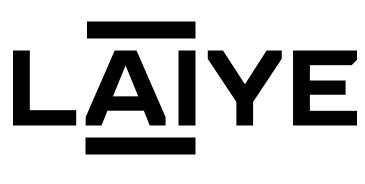
Brand Guidelines



Black Primary Logo / Yellow Background



Black Primary Logo / White Background











# **Our Tagline**

### Do Better. Be Better.

Primary Tagline Lockup / White Background

Our tagline is our mantra. It summarizes our purpose and encapsulates our values in a compelling, meaningful, differentiating way.

Reverse Tagline Lockup / Dark Background



Brand Guidelines

# Do Better. Be Better.

Black Tagline Lockup / Yellow Background



Black Primary Logo / White Background











**Intelligent Automation** 

convey information about us.

Our descriptor is a frame of reference for people.

It helps them understand who we are and what

we do. It should be used when needed to help

# **Our Descriptor**

Tagline + Descriptor Lockup / White Background

# Do Better. Be Better. Intelligent Automation

### Reverse Tagline + Descriptor / Dark Background

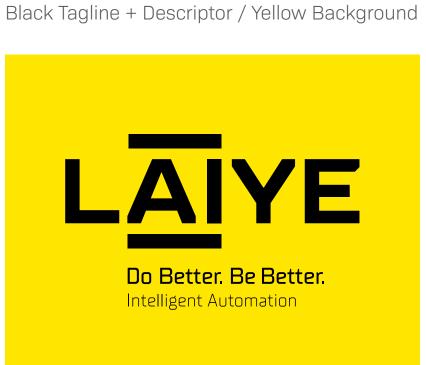


Brand Guidelines

Descriptor Lockup / White Background

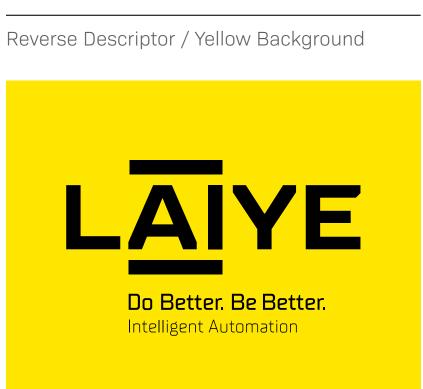
# 

# Intelligent Automation



Reverse Descriptor / Dark Background



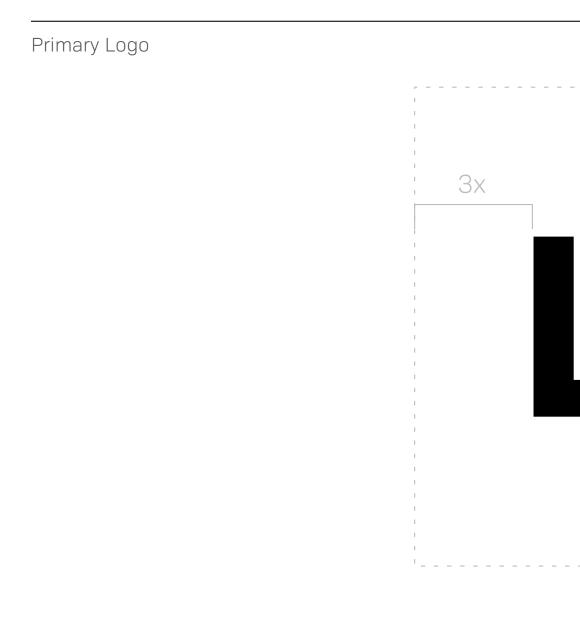


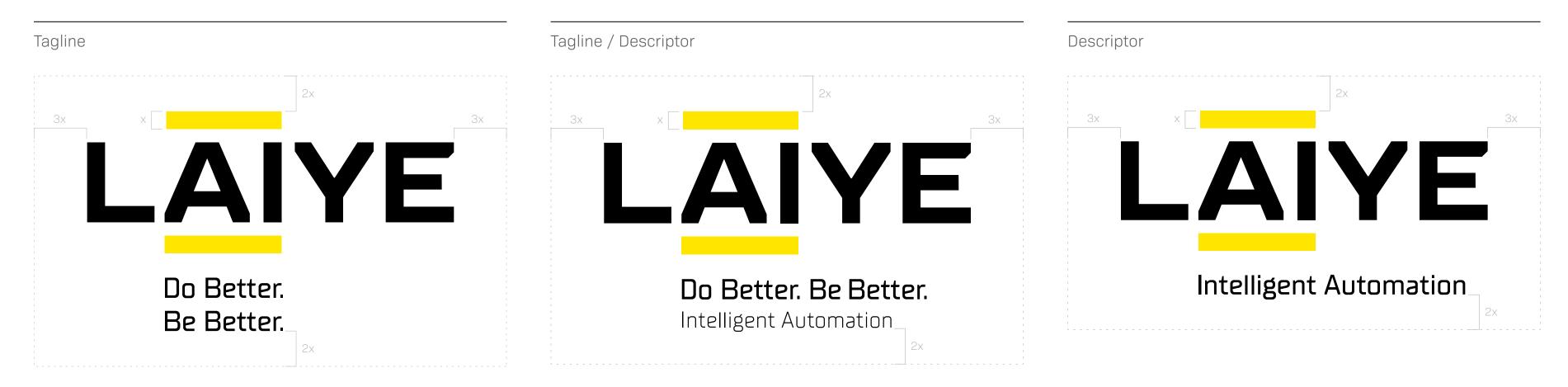


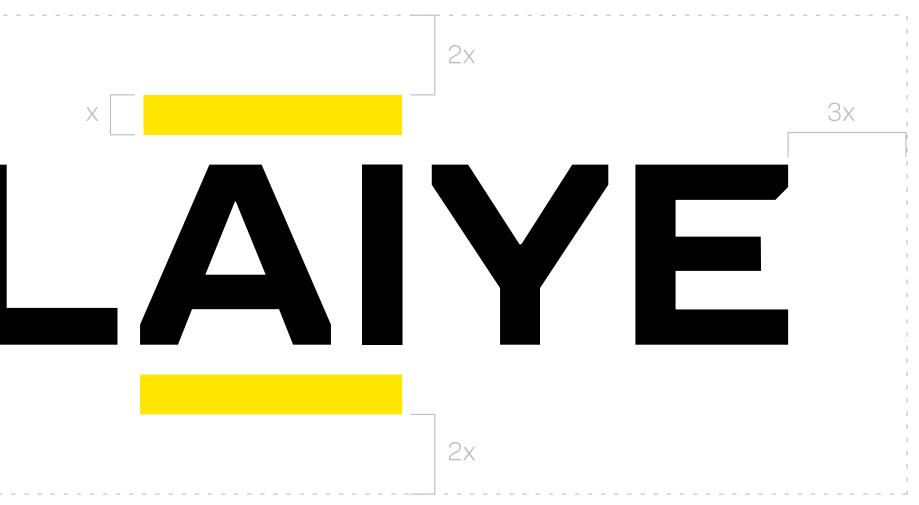




Our logo requires defined clear space around all sides to ensure clear communication. The yellow bars are considered "x" and are the baseline for determining edge spacing. A 2x distance is used for the top and bottom of the logo and 3x for both sides of the logo.













Always use the supplied logos in their original forms and color variations only. Never alter the logos in any way. This applies to all logo assets, primary and secondary included.

X

Do not alter any of the established colors



Do not add any treatments or effects

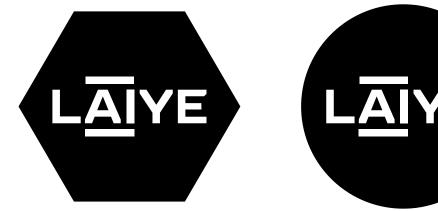


Do not stretch or rotate any logos or lockups

















# Our Primary Colors

Our color palette is an important brand asset. We have leveraged our original palette and given it new energy to better reflect our core brand idea and persona.

Colors

Our primary color (Laiye Yellow) is a bold, confident, optimistic color. It is energetic. It is friendly and approachable. It symbolizes warmth and honesty. It is the color of light, hope, and encouragement. Its partner, black, represents strength, gravitas, power, and authority.

Laiye Yellow

RGB 255 / 230 / 0 CMYK 7/10/87/0 #FFE600

Laiye Black

RGB 0/0/0 CMYK 75/68/67/90 #000000



# Our Secondary Colors

Our secondary/supplemental colors have been selected to augment and complement our primary, foundational colors. They add an energy, optimism, and spirit to the palette.

### Neutral Palette

Colors







### White

RGB 255/255/255 CMYK 0/0/0/0 #FFFFFF

Light Gray

RGB 229/229/229 CMYK 9/6/7/0 #e5e5e5

Medium Gray

RGB 128/128/128 CMYK 52/43/43/8 #808080

### Dark Gray

RGB 51/51/51 CMYK 69/63/62/58 #333333

### Blue

RGB 81 / 135 / 228 CMYK 67 / 44 / 0 / 0 #5187E4

Green

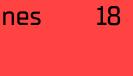
RGB 65/215/159 CMYK 62/0/53/0 #41D79F

# Red

RGB 255 / 66 / 66 CMYK 0/88/73/0 #FF4242

# Orange

RGB 255 / 128 / 59 CMYK 0/62/84/0 #FF803B



# **15 Typography**



Our typographic family reinforces our brand identity.

As with our logo, consistent use of our primary, corporate typeface, TT Supermolot Neue, further reinforces our brand identity. It is a well-designed, easy-to-read font that makes a statement relevant to our brand idea. Stylistic Set #2 of the typeface has a power, elegance, and confidence that are important to our communications. Expanded-Bold should be used for all headlines and Regular-Medium for subheads.

Our secondary typeface, Bio Sans, complements the primary typeface and echoes its characteristics with greater legibility. It should be used for body copy across all communications.

TT Supermolot Neue / Stylistic Set #2

# Expanded / Bold abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ **1234567890?!@#\$%^&\*[]-+=**

# Regular / Medium

# abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890?!@#\$%^&\*()-+=

Bio Sans

Regular

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890?!@#\$%^&\*()-+=

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890?!@#\$%^&\*()-+=

Light







# 06 Photography



Photography (and videography) play a critical role in our branding and communications. Our photography is about business and people. It is about achievement, betterment, innovation, empowerment, and potential realized. It is about doing better and being better. It is about success.

### Our photography is:

Confident Positive Forward-thinking Inspirational (yet accessible) Aspirational (yet approachable) Authentic Believable (photo-realism) **Solution-oriented** 







# Our Photography

Filtering Characteristics Checklist:

Dynamic Active Big tech Perspective Business













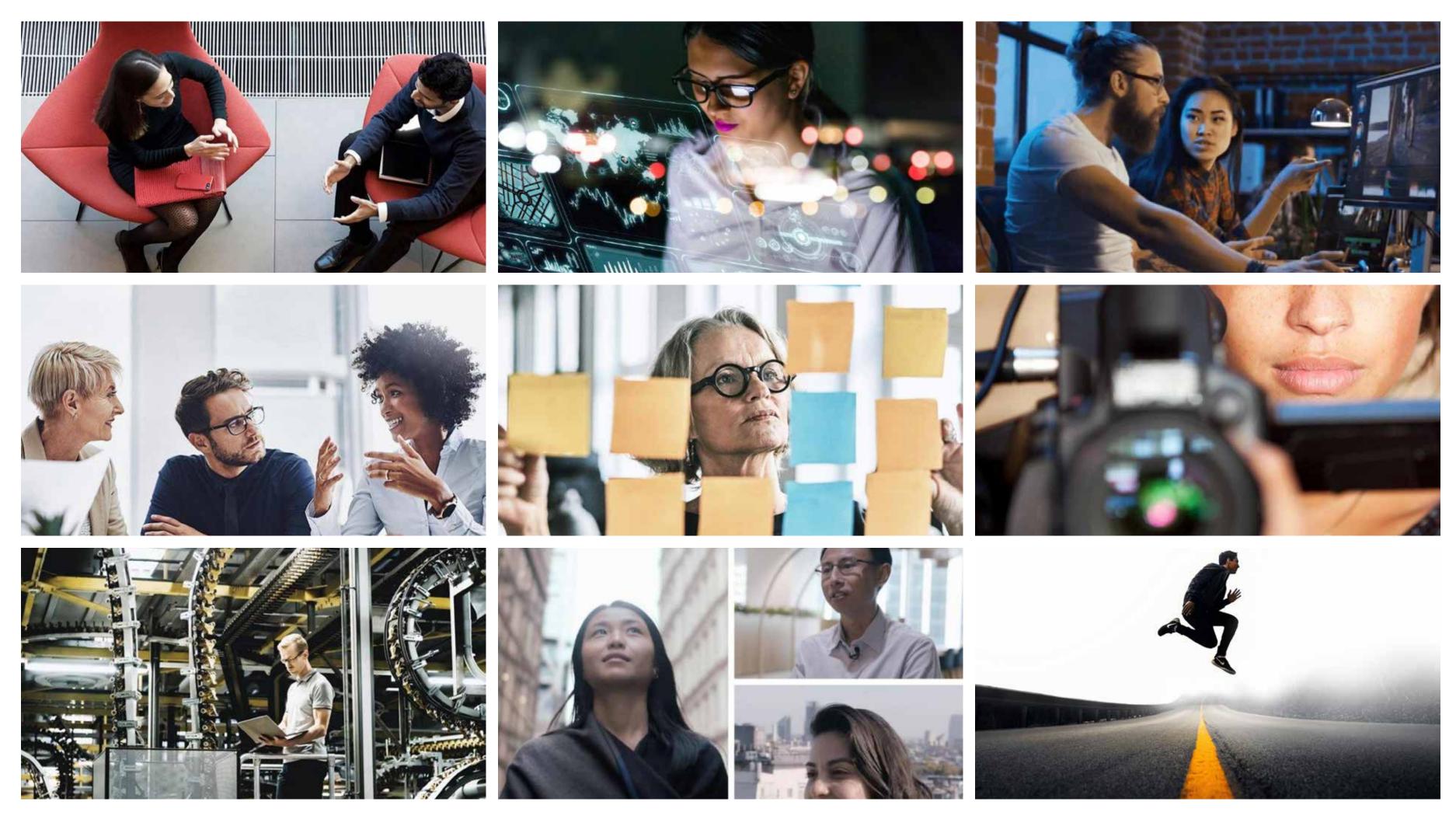


# Our Photography

Filtering Characteristics Checklist:

In the moment First person









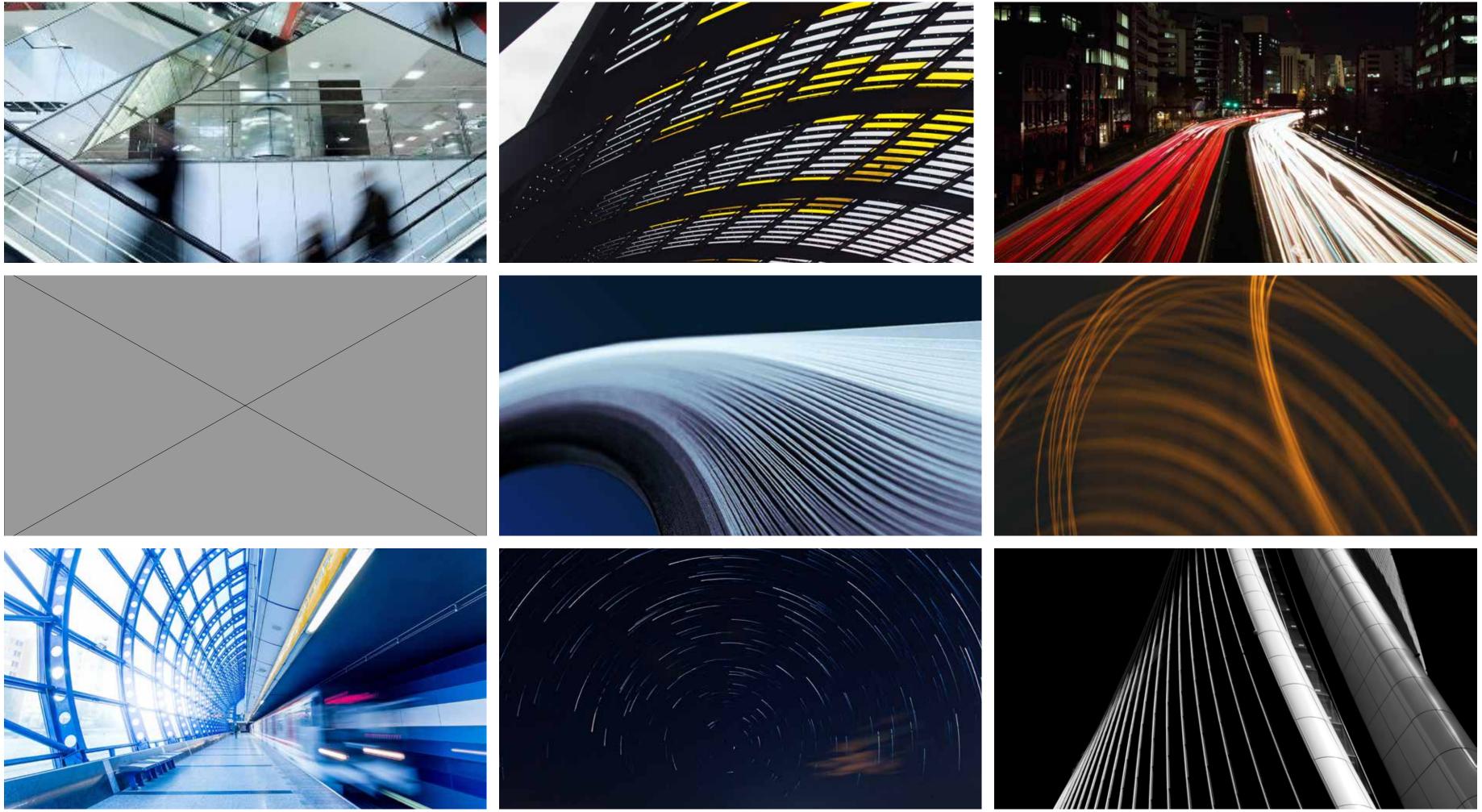


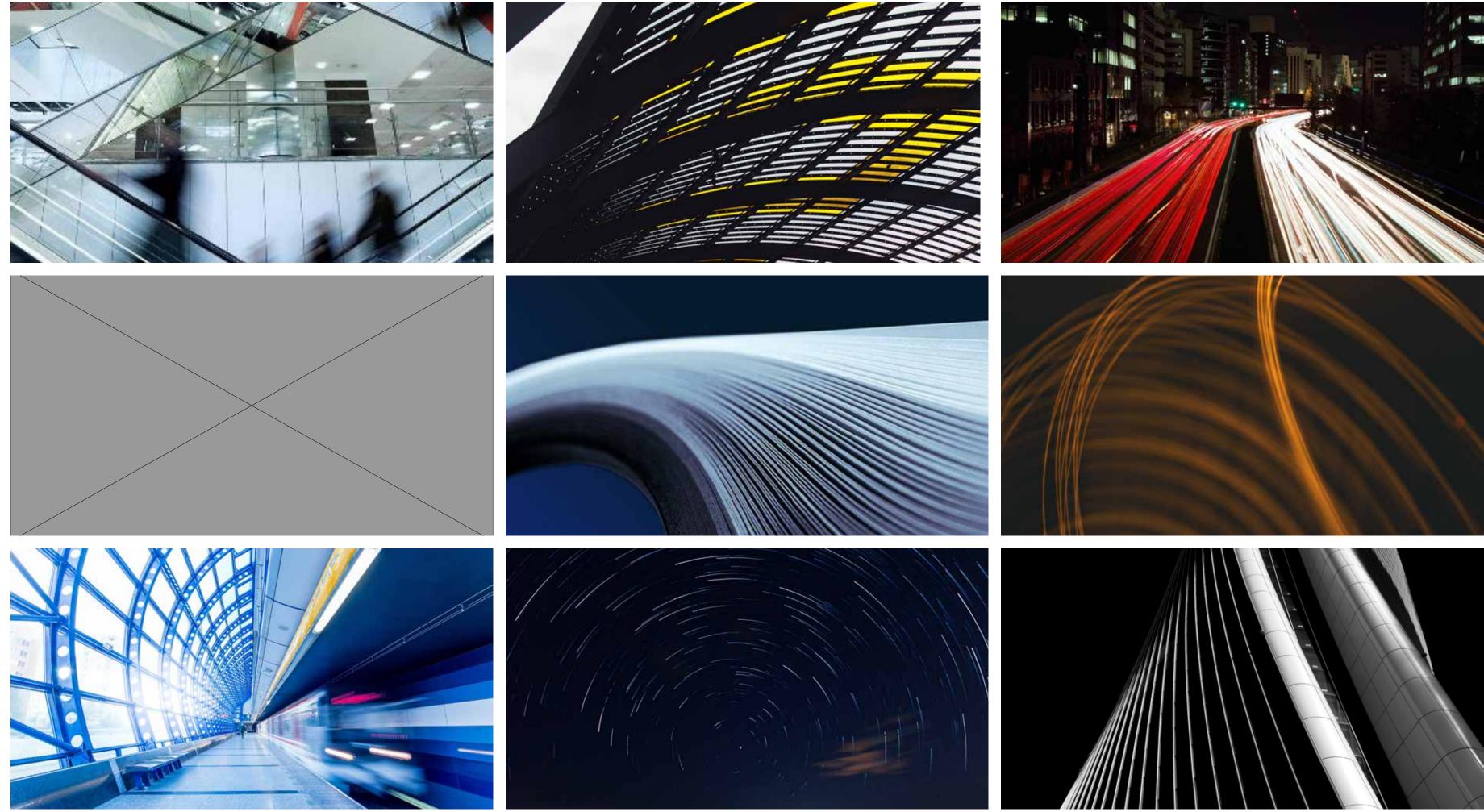
# Our Photography

Filtering Characteristics Checklist:

Dynamic motion Flowing Illuminating

Motion / Movement









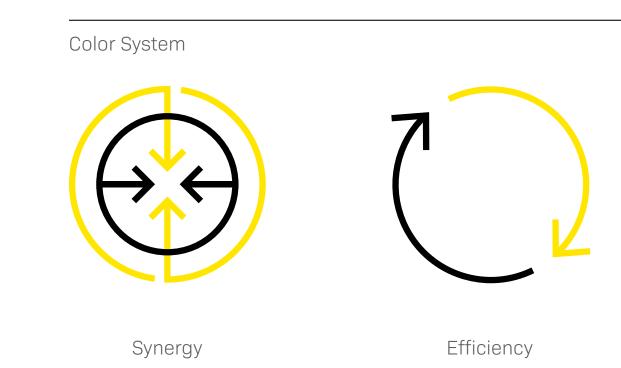
# **17 Graphic Language**

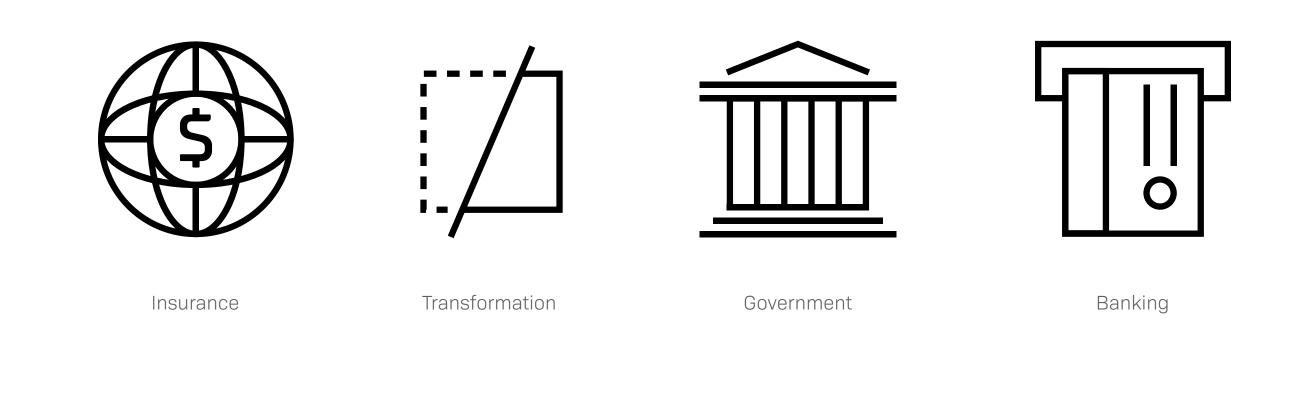


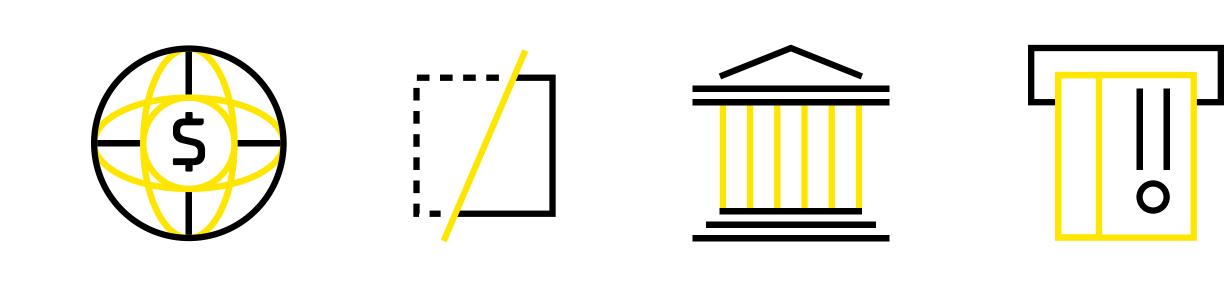
Iconography plays a supportive role in helping users navigate and intuitively understand our ideas and offerings. Meant to be viewed ata-glance, they are extensions of our brand expression. Our graphic elements are stylized, clear in meaning, and relevant to our business and our customers.

**Note:** Pictograms similar to those noted here will be developed and compiled into a library for various applications, including websites, presentations, infographics, and other communications.

Black and White System Efficiency Synergy







Insurance

Transformation

Government

Banking





# Graphic Language

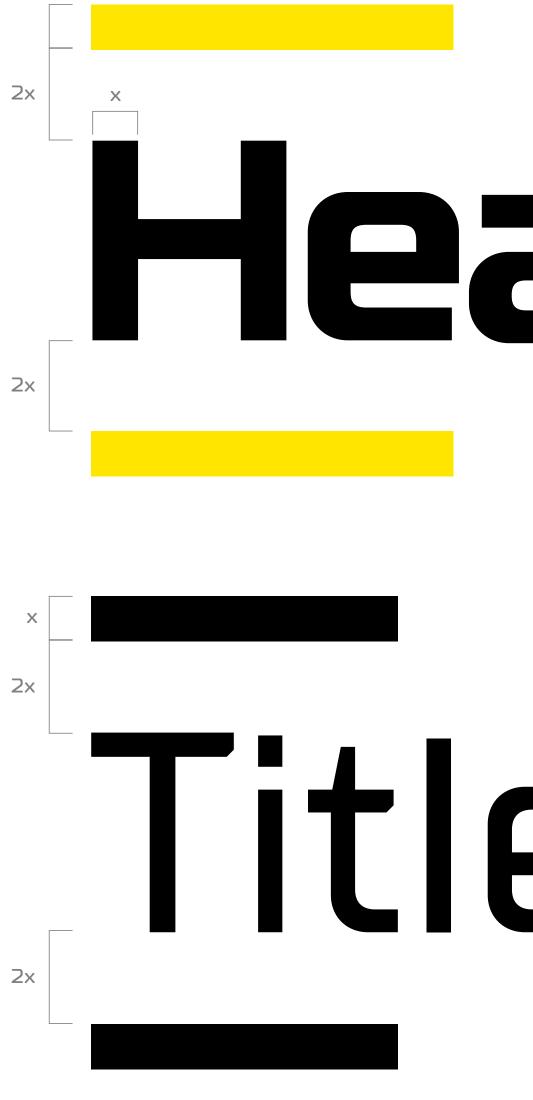
# **Highlight Bars**

The highlight bars used in our logo can also act as another brand element for accentuating specific copy. This should be used minimally for highlighting main titles or headlines.

The bars are of equal width to the Expanded-Bold font and remain this width in both font scenarios. They must always stretch over two letters, and over three in cases where Regular-Medium is used. It is best to align the right end of the the bars to the end of a letter for best visual results.

Color Usage (follow logo color guides on page 11)





**Brand Guidelines** 

# leader Bold

# h Andium



# Graphic Language

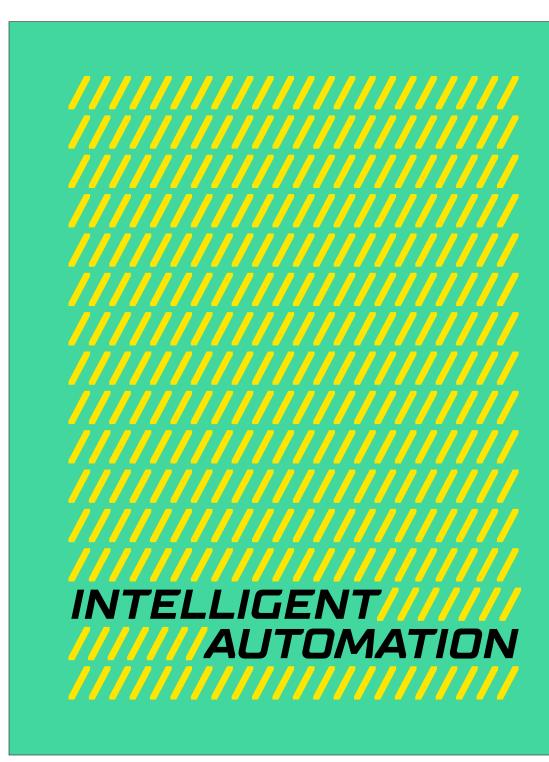
# Slash

The slash is one of our main design elements that has many uses for extending the identity of the brand. It can be used in four different ways to enhance visual layouts for a range of printed or digital media.

### Slash uses:

Type texture Linear texture Cornerstone Transparency Holding shape

### Type Texture



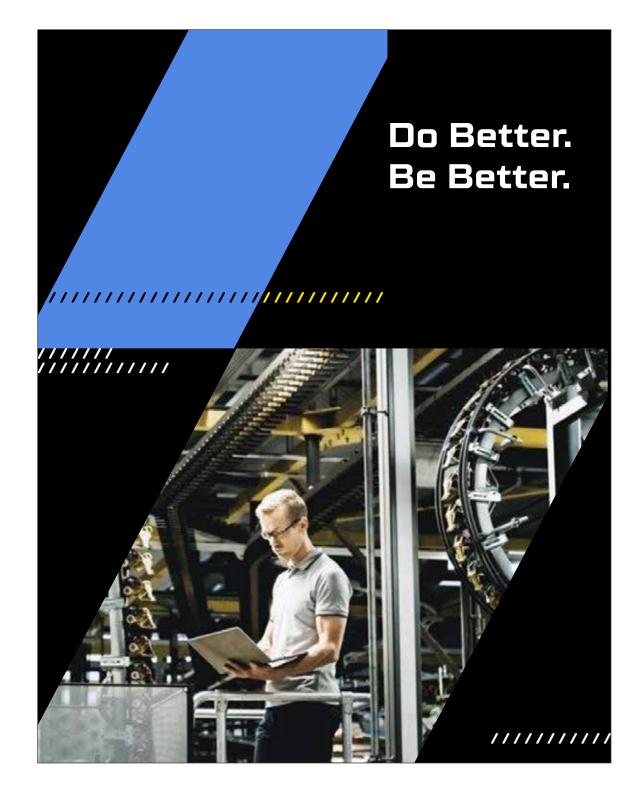




Transparency



# Holding Shape







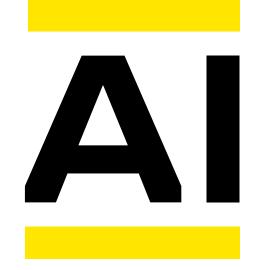
# Graphic Language

# Additional Graphic Elements

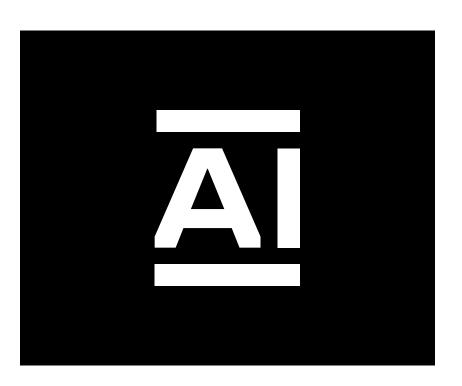
The AI (for Artificial Intelligence) and IA (for Intelligent Automation) elements emanate from, and are supportive of, our logo. They, like our logo, descriptor, and tagline, convey the essence of what we are about.

Note: They are never to be used as a replacement for our logo but can be used as augments to our logo within an executional element such as a brochure or presentation.

Alternate 2D / White Background



### Reverse Alternate 2D / Dark Background



Brand Guidelines

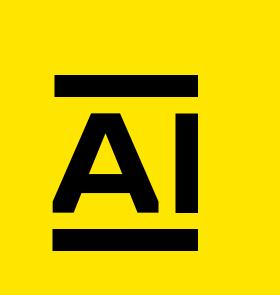
Alternate 3D / White Background







Black Alternate 2D / Yellow Background







# **Digital**

Brand Guidelines



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Tahoma Bold, 6pt Laiye Black

Laiye\_Logo\_Primary\_Color



Tahoma Bold, 12pt Laiye Black

Tahoma Regular, 12pt Dark Gray

Tahoma Regular, 12pt Dark Gray

# **Guanchun (Arvid) Wang** Chairman & CEO

1.861.197.4350 x86 arvid@laiye.com

**Brand Guidelines** 

# 3 Owls Way / Lawrenceville, NJ 08648













# **OP** Applications

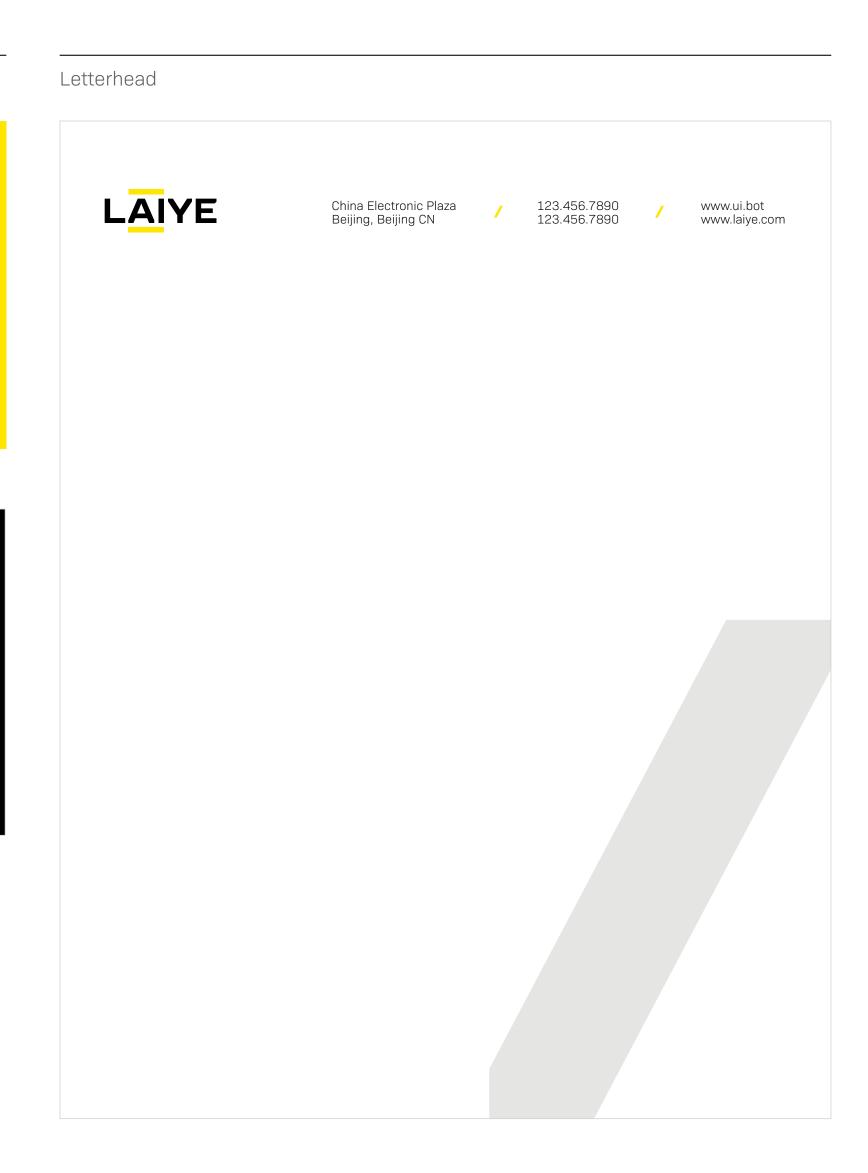


Business Card

# First Lastname

Position title firstlastname@laiye.com 123.456.7890



















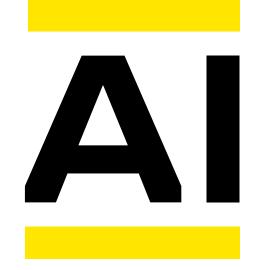
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# Additional Graphic Elements

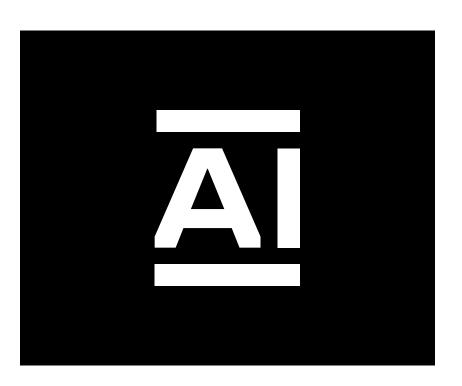
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Alternate 2D / White Background



### Reverse Alternate 2D / Dark Background

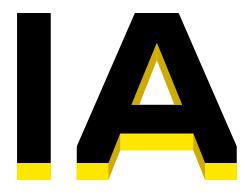


**Brand Guidelines** 

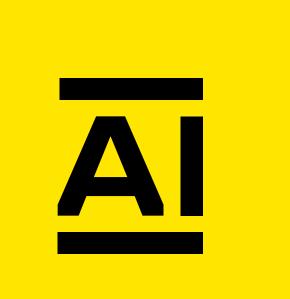
Alternate 3D / White Background







Black Alternate 2D / Yellow Background



















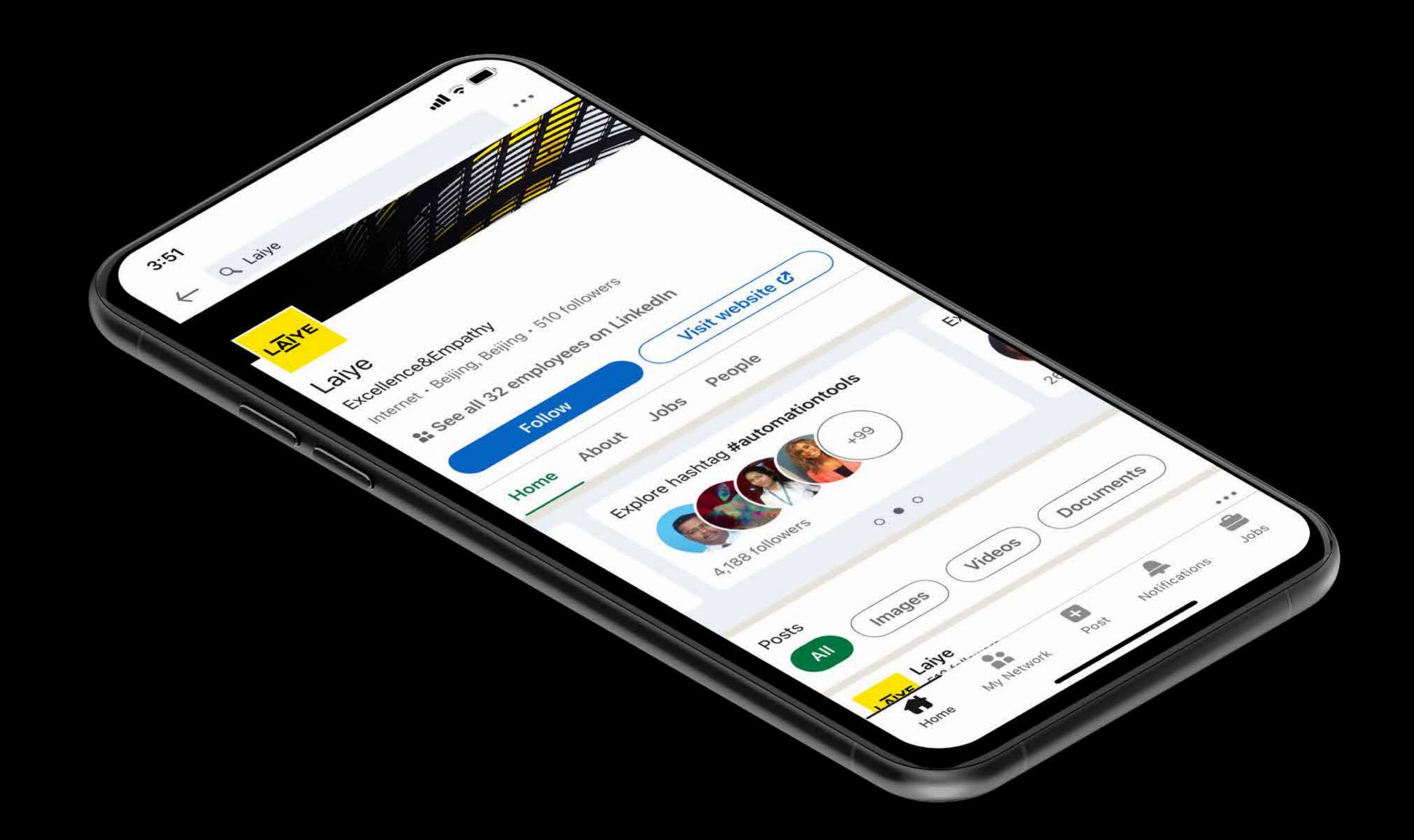












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# 10 Inventory



